



# INCLUDE THE FREEMAN METHOD OF PAYMENT FORM WITH YOUR ORDER

(201) 299-7575 Fax: (469) 621-5618 FreemanNewYorkES@freeman.com

NAME OF SHOW: JA New York Spring / March 11-13, 2018

COMPANY NAME: BOOTH #: BOOTH SIZE: X

CONTACT NAME: PHONE #:

E-MAIL ADDRESS:

For Assistance, please call 201-299-7575 to speak with one of our experts.

Let Freeman OnLine® estimate your material handling charges for you. Log on to www.freeman.com, select your show and click on "Estimate My Material Handling Costs". From Freeman OnLine® you can print extra shipping labels, get tips on how to package your freight and much more.

#### **MATERIAL HANDLING SERVICES**

**CRATED:** Material that is skidded or is in any type of shipping container that can be unloaded at the dock

with no additional handling required.

SPECIAL HANDLING: Material delivered by a carrier in such a manner that it requires additional handling, such as (See definitions on back) ground unloading, stacked or constricted space unloading, designated piece unloading, shipm

ground unloading, stacked or constricted space unloading, designated piece unloading, shipment integrity, alternate delivery location, loads mixed with pad wrapped material, carpet and/or pad only shipments, no documentation and shipments that require additional time, equipment or labor to unload. Federal Express, UPS, Airborne Express & DHL are included in this category due

to their delivery procedures.

**UNCRATED:** Material that is shipped loose or pad-wrapped, and/or unskidded machinery without proper lifting

bars or hooks.

**STRAIGHT TIME:** 8:00 A.M. to 4:30 P.M. Monday through Friday

FREEMAN GUARANTEE: Straight time rates will apply Monday through Friday during the first eight hours after the

show closes.

**OVERTIME:** 4:30 PM to 8:00 AM Monday through Friday, All day Saturday, Sunday, and Holidays

Overtime will be applied to all freight received at the warehouse and/or show site that

must be moved into or out of booth during above listed times.

Description	Price Per CWT	200 lb. Minimum	
RATE CLASSIFICATIONS:			
Warehouse Shipment (200 lb. minimum)			
Crated or Skidded Shipment	\$ 170	6.25	352.50
Special Handling Shipment			546.00
Carpet and/or Pad Only Shipment	\$ 264	4.50	529.00
Show Site Shipment (200 lb. minimum)			
Crated or Skidded Shipment	\$ 12	7.75	255.50
Special Handling Shipment	\$ 19	5.25	390.50
Uncrated or Pad Wrapped Shipment	\$ 22	5.00	450.00
Carpet and/or Pad Only Shipment	\$ 19 <sup>-</sup>	1.75	383.50
Small Package - Maximum weight is 30 lbs			
Per Shipment	\$ 4	5.00	
ADDITIONAL SURCHARGES:			
Shipment Delivered after Deadline Date (in addition to above rates)			
Warehouse Shipment after March 2, 2018	\$ 88	8.25	176.50
Show Site Shipment after March 11, 2018	\$ 64	4.00	128.00
Overtime Charge - Inbound (in addition to above rates)	•		
Crated or Skidded Shipment	\$ 64	4.00	128.00
Special Handling Shipment	\$ 9	7.75	195.50
Uncrated or Pad Wrapped Shipment	\$ 112	2.50	225.00
Carpet and/or Pad Only Shipment	\$ 90	6.00	192.00
Overtime Charge - Outbound (in addition to above rates)			
Crated or Skidded Shipment	\$ 64	4.00	128.00
Special Handling Shipment	\$ 9	7.75	195.50
Uncrated or Pad Wrapped Shipment	\$ 112	2.50	225.00
Carpet and/or Pad Only Shipment	\$ 90	6.00	192.00
• • •			

Description	Weight		CWT	Price per CWT	Estimated Total Cost (200 lb. Min.)
		÷ 100 =			
Surcharges		÷ 100 =			
				8.875% Tax	N/A
				Total	

The warehouse will receive shipments Monday through Friday during the hours of 8:00 AM - 2:30 PM.

To check on the arrival of freight, please call (201) 299-7400.

## SPECIAL HANDLING DEFINITIONS

#### for frequently asked questions and material handling estimator tools, go to www.myfreemanonline.com

Special handling applies to shipments that are loaded by cubic space and/or packed in such a manner as to require additional labor/handling, such as ground unloading, constricted space unloading, designated piece unloading, carpet/pad only shipments or stacked shipments. Also included are shipment integrity, alternate delivery locations, mixed shipments, and shipments without individual bills of lading. Shipments loaded in this manner require additional time, labor, or equipment, to unload, sort and deliver.

#### What is Ground Loading/Unloading?

Vehicles that are not dock height, preventing the use of loading docks, such as U-hauls, flat bed trailers, double drop trailers, company vehicles with trailers that are not dock level, etc.

## What is Constricted Space Loading/Unloading?

Trailer loaded "high and tight" shipments that are not easily accessible. Freight is loaded to full capacity of trailer – top to bottom, side to side. One example of this is freight that is loaded down one side of a trailer that must be bypassed to reach targeted freight.

#### What is Designated Piece Loading/Unloading?

Drivers that require the loading crew to bring multiple pieces of the freight to the rear of the trailer to select the next piece, having to remove freight from the trailer then reload to fit or the trailer must be loaded in a sequence to ensure all items fit.

#### What are Stacked Shipments?

Shipments loaded in such a manner requiring multiple items to be removed to ground level for delivery to booth. Stacked or "cubed out" shipments, loose items placed on top of crates and/or pallets constitute special handling.

#### What is Shipment Integrity?

Shipment integrity involves shipments on a carrier that are intermingled, or delivered in such a manner that additional labor is needed to sort through and separate the various shipments on a truck for delivery to our customers.

#### What is Alternate Delivery Location?

Alternative delivery location refers to shipments that are delivered by a carrier that requires us to deliver some shipments to different levels in the same building, or to other buildings in the same facility.

#### What are Mixed Shipments?

Mixed shipments are defined as shipments of mixed crated and uncrated goods, where the percentage of uncrated is minimal and does not warrant the full uncrated rate for the shipment, but does require special handling. Freeman defines special handling for mixed loads as having less than 50% of the volume as uncrated.

### What does it mean if I have "No Documentation"?

Shipments arrive from a small package carrier (including, among others, Federal Express, UPS, Airborne Express & DHL) without an individual Bill of Lading, requiring additional time, labor and equipment to process.

#### What about carpet only shipments?

Shipments that consist of carpet and/or carpet padding only require special handling because of additional labor and equipment to unload.

## What is the difference between Crated and Uncrated Shipments?

Crated shipments are those that are packed in any type of shipping container that can be unloaded at the dock with no additional handling required. Such containers include crates, fiber cases, cartons, and properly packed skids. An uncrated shipment is material that is shipped loose or pad-wrapped, and/or unskidded without proper lifting bars and hooks.

## FREEMAN

\*909 Newark Turnpike Kearny, NJ 07032 (201) 299-7575 Fax: (469) 621-5618 DISCOUNT PRICE DEADLINE DATE MONTH 00, 0000

INCLUDE THIS FORM WITH YOUR ORDER PLEASE USE BLACK INK

NAME OF SHOW	: JA New Yo	ork Spring / N	narch 11-13, 4	2018					
COMPANY NAME:				BOOTH#:					
ADDRESS:				BOOTH SIZE X					
CITY/STATE/ZIP:									
PHONE #:		EXT	:	FAX #:					
SIGNATURE:				PRINT NAME:					
CONTACT'S E-M.	AIL								
E-MAIL FOR INV	OICE				Check	if you are a new	Freeman Custome	er	
Invoices will be s	ent by e-mail; ple	ease provide e-ma	il address of the p	erson who recor			an contact's e-mai		
Please mak must be in bank. ("US. Canadian che Please refer CREDIT/DE For your corcharge your orders, and of show site charges ma	te check payable. Le checks.)  Tence (452263)  Tence (452263)	ole to: Freeman wn on a U.S. o ST BE PRE-PR on your remittated will use this aurd account for yamounts incurrely your represenseman comparate on your represenseman comparate of the property	MAIL OR ORDERIN YOUR SERVICE  n. Checks r Canadian RINTED on  ance.  thorization to your advance d as a result tative. These anies, or any	BANK T BANK T Bank Tran Wire Tran ABA#: 02 Internatio Swift Cod ACH Dire ABA# 111 Bank Add Please re	RANSFER Inster to Bank of a sfer 126009593 ACCT and Wire Transfer 126: BOFAUS3N of Deposit 13000012 ACCT # 141ress for Wire a	America, N.A.; #1252039192 Pr ACCT #12520 #1252039192   Ind ACH is 90 For Show & I	2 Freeman 39192 Freeman	s, TX 75202	
Exhibitor, incl Please comp	luding without Íir	be obligated to partitation, any ship ation requested by MASTER	ping charges. pelow:		stomers are res ot accept credit Exp. Date:	card informa	ny bank process	ing fees.	
Account No	☐ Person	al Credit Card		Company Credit Ca	•				
Cardholder Name (Print):			Signature:						
	, ,			019	mature.				
Cardholder Billin	ng Address:								
City/State/Zip:									
			ENTER	TOTALS HE	RE				
FURNISHINGS & ACCESSORIES	CARPET	RENTAL EXHIBITS & ACCESSORIES	INSTALLATION LABOR	DISMANTLE LABOR	MATERIAL HANDLING				
RIGGING INSTALLATION	RIGGING DISMANTLE	SIGNS	EXHIBIT TRANSPORTATION		GRAND TOTAL			_	
								_	

- Remember to order in advance to save time and money. You may place your order by phone, fax, mail, or use our online ordering service at: <a href="https://www.freeman.com">www.freeman.com</a>.
- · Orders received without payment or after the discount price deadline date will be charged at the standard price.
- · Copies of invoices may be picked up from the Freeman Service Center prior to show closing.
- If you have questions or need assistance with any items not listed, please call and ask for your Exhibitor Sales Representative.